

BRIEF ECONOMIC FACTS

CECIL COUNTY, MARYLAND

Cecil County's desirable mid-Atlantic location on the I-95 corridor in northeastern Maryland has made it one of the region's most sought after business locations. Situated midway between the metropolitan areas of Baltimore and Philadelphia, Cecil County's strategic location offers businesses overnight access to markets in New York, New Jersey, Pennsylvania, Delaware, Virginia and Washington, D.C. Main lines for CSX and Norfolk Southern railroads and Amtrak commuter lines provide additional transportation linkages.



Cecil County's 1,910 businesses employ 21,900 workers; nearly 40 of these businesses have 100 or more workers. Key employers include a host of world-class companies such as ATK, DuPont Performance Elastomers, General Electric, W.L. Gore &

Associates, IKEA and Terumo Medical. In addition, Hollywood Casino Perryville, Maryland's first slots facility, opened in Cecil County in September 2010.

LOCATION

Driving distance from Elkton:	Miles	Kilometers
Atlanta, Georgia	709	1,141
Baltimore, Maryland	50	80
Boston, Massachusetts	346	557
Chicago, Illinois	726	1,168
New York, New York	137	220
Philadelphia, Pennsylvania	47	76
Pittsburgh, Pennsylvania	263	422
Richmond, Virginia	192	310
Washington, DC	89	144

CLIMATE AND GEOGRAPHY¹

Yearly Precipitation (inches)	48.1
Yearly Snowfall (inches)	13.8
Summer Temperature (°F)	74.1
Winter Temperature (°F)	33.5
Duration of Freeze-Free Period (days)	191
Land Area (square miles)	359.6
Water Area (square miles)	21.2
Shoreline (miles)	217
Elevation (feet)	sea level to 535

POPULATION^{2,3}

	Cecil County Households	Cecil County Population	Upper Eastern Shore*	Maryland
2000	31,223	85,951	199,406	5,296,486
2010	37,425**	101,108	224,771	5,773,552
2020**	46,875	125,100	261,100	6,276,300

*Caroline, Cecil, Dorchester, Kent and Talbot counties

**Projections

Selected places population (2010): Elkton 15,443; Perryville 4,361; North East 3,572; Rising Sun 2,781; Charlestown 1,183

POPULATION DISTRIBUTION^{2,3} (2009)

Age	Number	Percent
Under 5	6,583	6.5
5 - 19	20,820	20.7
20 - 44	33,542	33.3
45 - 64	27,873	27.7
65 and over	11,978	11.9
Total	100,796	100.0
Median age		38.4 years

CECIL COUNTY, MARYLAND

LABOR AVAILABILITY^{3,4,5} (BY PLACE OF RESIDENCE)

Civilian Labor Force (2010 avg.)	Labor Mkt.	
	County	Area*
Total civilian labor force	50,165	444,790
Employment	45,326	407,379
Unemployment	4,839	37,411
Unemployment rate	9.6%	8.4%

Residents commuting outside the county to work (2007-2009)	Number	Percent
	26,130	53.2%

Employment in selected occupations (2007-2009)

Occupation	Number	Percent
Management, professional and related	16,262	32.5%
Service	7,747	15.5%
Sales and office	12,411	24.8%
Production, transp. and material moving	7,271	14.5%

* Cecil and Harford counties, MD, and New Castle County DE

MAJOR EMPLOYERS^{6,7} (2010)

Employer	Product/Service	Employment
W.L. Gore & Associates	GORE-TEX® medical products, R&D	2,302
Perry Point VA Medical Ctr.*	Medical services	1,125
Union Hospital / Affinity Health System	Medical services	1,000
ATK	Propellants, rocket motors	565
Walmart	Consumer goods	500
IKEA	Home furnishings distrib.	370
Penn National Gaming (Hollywood Casino)	Casino gaming	350
Terumo Medical Products	Medical products, R&D	345
Burriss Logistics	Refrigerated trucking	280
Cecil College	Higher education	250
Giant Food Stores / MARTIN'S® Food Markets	Groceries	250
Moon Nurseries	Nursery products	240
Kenneth O. Lester (PFG)	Food products distrib.	226
Terumo Cardiovascular Syst.	Medical products, R&D	225
Upper Bay Counseling and Support Services	Medical services	200
Calvert Manor Healthcare Center	Nursing care	186
C&S Wholesale Grocers	Food products distrib.	180
Highway Service Ventures	Truck fueling station	175
Acme Markets	Groceries	160
Laurelwood Care Center	Medical services	150
Estes Express Lines	Truck terminal	115

Excludes post offices, state and local governments; includes higher education

* Federal and military facilities exclude contractors

EMPLOYMENT⁴ (2009, BY PLACE OF WORK)

Industry	Estab-lishments	Annual Avg. Empl.	Emp. %	Avg. Wkly. Wage
Federal government	33	3,846	12.7	\$1,441
State government	6	324	1.1	740
Local government	46	4,101	13.6	811
Private sector	1,906	21,948	72.6	729
Natl. resources and mining	37	631	2.1	603
Construction	270	1,100	3.6	733
Manufacturing	73	4,284	14.2	1,297
Trade, transp. and util.	461	6,080	20.1	599
Information	17	199	0.7	863
Financial activities	183	737	2.4	706
Prof. and business svcs.	289	1,284	4.2	706
Educ. and health services	173	3,566	11.8	746
Leisure and hospitality	236	3,051	10.1	310
Other services	167	1,016	3.4	397
Total	1,991	30,219	100.0	831

Includes civilian employment only

Businesses by Employment Size Class (2nd Q 2010)

No. of employees	0-9	10-49	50-99	100-499	500+
No. of businesses	1,433	360	37	33	4

HOURLY WAGE RATES⁴ (2010)

Selected Occupations	Median	Entry	Experienced
Bookkeeping/accounting clerks	\$17.50	\$11.00	\$21.00
Computer support specialists	24.00	15.75	31.00
Computer systems analysts	31.25	22.00	38.50
Customer service representatives	14.75	10.50	17.50
Electrical engineers	40.25	28.50	48.00
Electronic engineering technicians	32.75	24.00	38.25
Freight, stock and material movers, hand	12.50	8.75	15.50
Industrial truck operators	18.00	12.75	20.75
Machinists	26.25	18.50	28.75
Maintenance workers, machinery	16.75	11.50	22.50
Network administrators	35.25	24.25	41.75
Packaging and filling machine operators	16.00	12.00	18.00
Packers and packagers, hand	12.75	9.75	15.00
Secretaries	15.50	12.00	19.25
Shipping/receiving clerks	16.50	11.75	19.50
Team assemblers	17.00	11.75	19.25
Telemarketers	12.00	9.75	16.00

Wages are an estimate of what workers might expect to receive in Cecil and Harford counties and may vary by industry, employer and locality

CECIL COUNTY, MARYLAND

SCHOOLS AND COLLEGES^{3,8}

Educational Attainment - age 25 & over (2007-2009)

High school graduate or higher	86.3%
Bachelor's degree or higher	20.0%

Public Schools

Number: 17 elementary; 6 middle; 6 high
Enrollment: 16,205 (Sept. 2009)
Cost per pupil: \$11,431 (2008-2009)
Students per teacher: 13.2 (June 2009)
High school career / tech enrollment: 2,292 (2010)
High school graduates: 1,095 (June 2009)

Private Schools

Number: 20 (Sept. 2009)

Higher Education (2009)	Enrollment	Degrees
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2-year institution

Cecil College	2,389	183
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Several major universities are within an easy commute of the county, including Washington College and the University of Delaware.

The Higher Education and Conference Center at HEAT in adjacent Harford County hosts undergraduate and graduate level courses through a partnership between Harford Community College and six major Maryland colleges and universities.

TAX RATES⁹

	Cecil Co.	Maryland
Corporate Income Tax (2011)	none	8.25%
Base – federal taxable income		
Personal Income Tax (2011)	2.80%	2.0% - 5.5%*
Base – federal adjusted gross income		
*Graduated rate peaking at 5.5% on taxable income over \$500,000		
Sales & Use Tax (2011)	none	6.0%
Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale		
Real Property Tax (FY 11)	\$0.915	\$0.112
Effective rate per \$100 of assessed value		
In addition to this rate, there are some miscellaneous taxes and/or special taxing areas in the county; in an incorporated area, a municipal rate will also apply		
Business Personal Property Tax (FY 11)	\$2.288	none
Rate per \$100 of depreciated value		
Exempt – manufacturing and R&D machinery, equipment, materials and supplies; manufacturing, R&D and warehousing inventory		
In an incorporated area, a municipal rate may also apply		
Major Tax Credits Available		
Enterprise Zone, Job Creation, R&D		

INCOME³ (2007-2009)

Distribution	Percent Households		
	Cecil Co.	Maryland	U.S.
Under \$25,000	16.9	15.4	23.8
\$25,000 - \$49,999	19.2	19.9	24.9
\$50,000 - \$74,999	21.4	18.3	18.7
\$75,000 - \$99,999	16.3	14.2	12.2
\$100,000 - \$149,999	18.1	17.3	12.1
\$150,000 - \$199,999	5.1	7.8	4.2
\$200,000 and over	2.9	7.0	4.1
Median household	\$65,812	\$69,695	\$51,369
Average household	\$77,391	\$90,500	\$70,404
Per capita	\$28,651	\$34,384	\$27,100
Total income (millions)	\$2,796	\$189,088	\$7,962,931

HOUSING^{2,3,10}

Occupied Units (2007-2009)	36,126 (75.3% owner occupied)	
Housing Transactions (2009)	Units	Median Selling Price
All arms-length transactions	721	\$242,500
All multiple-listed properties*	755	\$225,000

*Excludes auctions and FSBO

BUSINESS AND INDUSTRIAL PROPERTY⁶

At the heart of the mid-Atlantic region and the Chesapeake Science and Security Corridor, Cecil County's nine industrial and technology parks offer affordable land and existing buildings ranging in size from 5,000 to 600,000 sf, ready for immediate occupancy.

Building A of the **Cecil Technology Campus**, in the 1,000-acre **Principio Business Park**, has 36,000 sf available for lease. The campus has been permitted for five buildings totaling 225,000 sf. The park also has a 600,000 sf crossdock distribution facility, expandable to 1.2 million sf, for sale.

Available just north of I-95 is the 160,000 sf **Class A Basell North America Headquarters and R&D Center** situated on 90 acres near the Delaware line.

A portion of the **Broadlands Business Park** has been designated as a **Foreign Trade Zone** (part of FTZ #74 managed by the Baltimore Development Corp.).

Market Profile Data	Low	High	Average
Land – cost per acre			
Industrial	\$40,000	\$125,000	\$70,000
Office	\$100,000	\$200,000	\$135,000
Rental Rates – per square foot			
Warehouse / Industrial	\$3.55	\$7.50	\$5.50
Flex / R&D / Technology	\$7.50	\$14.00	\$10.00
Class A Office	\$10.00	\$15.00	\$12.00

CECIL COUNTY, MARYLAND

TRANSPORTATION

Highways: I-95 (3 interchanges), U.S. 1, U.S. 40, U.S. 222, and U.S. 301

Rail: CSX Transportation, Norfolk Southern Railway, Amtrak, MARC (commuter rail)

Truck: 53 local and long-distance trucking establishments are located in the county

Water: Port of Baltimore, a leading U.S. automobile port (50' channel); the Port of Wilmington; and the Port of Philadelphia all are located within an hour's drive; the C&D Canal (35' channel) bisects Cecil County and links the Chesapeake and Delaware Bays

Air: Scheduled service is available at Baltimore/Washington International Thurgood Marshall (BWI) and Philadelphia International (PHL) Airports: PHL – 45 minutes via I-95 north; BWI – one hour via I-95 south; air service is also available at New Castle Airport in New Castle, Delaware, and Summit Aviation in Summit, Delaware; the county's newly expanded Cecil County Airport has renovated facilities and a 3,000' runway

RECREATION AND CULTURE

Parks: Over 10,000 acres of preserved forest, fields, trails, hiking and biking paths, and waterfront vistas attract visitors to Cecil's unspoiled Elk Neck State Park, Elk Neck State Forest, and Fair Hill Natural Resource Area all year long

Recreation and Leisure: World-renowned for equestrian pursuits, the Fair Hill International attracts thousands each fall, as does the Memorial Day Steeplechase Race known as Fair Hill Races; ESPN Bassmaster selected Cecil County for their televised Chesapeake tournament for a second year in a row; five 18-hole courses offer golfing opportunities; with over 220 miles of shoreline, Cecil County brings out water sport enthusiasts, as well as the Diamond in the Rough Triathlon every June and the North East Triathlon every August

Attractions: Home to eight quaint towns, three designated National Register Historic Districts, and one designated as an Arts & Entertainment District; antiquing is a popular activity

Events: The county offers a host of community events and activities, including festivals, fairs, parades, summer music concerts, and wine tastings

FEDERAL FACILITIES AND FUNDING³ (2009)

Direct Federal Expenditures or Obligations

	Total	Per Capita
Total	\$618,923,778	\$6,140
Defense	\$27,195,454	\$270
Non-defense	\$591,728,324	\$5,871

Major Federal Facility: Perry Point VA Medical Center

UTILITIES

Electricity: Delmarva Power and Choptank Electric Cooperative, Inc.; customers of investor-owned utilities and major cooperatives may choose their electric supplier

Gas: Elkton Gas, a subsidiary of AGL Resources, supplies natural gas in the Elkton area; BGE provides service in Perryville and southwestern portion of the county

Water: Municipal systems in Cecilton, Charlestown, Chesapeake City, Elkton, North East, Perryville and Rising Sun; Artesian Water Maryland services Port Deposit and other rural areas of the county

Sewer: County or municipal systems in Cecilton, Charlestown, Chesapeake City, Elkton, North East, Perryville, Port Deposit and Rising Sun

Telecommunications: Verizon Maryland offers Verizon Business Ethernet and other services; Comcast offers cable internet and telephone as well as Ethernet; the Maryland Broadband Cooperative is implementing the Maryland Rural Broadband Initiative to develop "middle mile" fiber optic networks

GOVERNMENT¹¹

County Seat: Elkton

Government: Five commissioners elected for four-year terms; commissioner form of government limits county legislative power to areas authorized by the General Assembly
James T. Mullin, President, Board of County Commissioners
410.996.5201

Alfred C. Wein, Jr., County Administrator 410.996.8301

Website: www.ccgov.org

County Delegation to Maryland General Assembly:

Nancy Jacobs, Senate Chair 410.841.3158

Michael D. Smigiel, Sr., House Chair 410.841.3555

U.S. Congressional Election District: 1st

County Bond Rating: AA (S&P); Aa2 (Moody's)

Cecil County Office of Economic Development

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Sources:

- 1 National Oceanic and Atmospheric Administration and Maryland State Office of Climatology (30-year averages); Maryland Geological Survey
- 2 Maryland Department of Planning
- 3 U.S. Bureau of the Census
- 4 Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance
- 5 U.S. Bureau of Labor Statistics
- 6 Cecil County Office of Economic Development
- 7 Maryland Department of Business and Economic Development
- 8 Maryland State Department of Education; Maryland Higher Education Commission
- 9 Maryland State Dept. of Assessments and Taxation; Comptroller of the Treasury
- 10 Maryland Association of Realtors
- 11 Maryland State Archives; Maryland Association of Counties